

Message Text

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ACTION EB-08

INFO OCT-01 EA-10 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 /034 W
-----122855 060414Z /62

R 060050Z MAR 78
FM AMEMBASSY SINGAPORE
TO SECSTATE WASHDC 9781

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E.O. 11652: N/A
TAGS: EAIR, SN, US
SUBJECT: CIVAIR: AIR SERVICES AGREEMENT AND SELF-HANDLING

REFS: STATE 5233 AND ROESCH/HOOG TELECOM 3/3/78

1. EMBASSY HAS PASSED MESSAGE REFTEL TO SIM VERBALLY AND WILL FOLLOW UP WITH FORMAL LETTER. AS WAS POINTED OUT REFTELECON, HOWEVER THE CHANCES OF GOS ALLOWING SELF-HANDLING AT CHANGI ARE NIL UNLESS THERE IS A DRASTIC CHANGE IN CIRCUMSTANCES.

2. WE ARE SYMPATHETIC TO FTL'S POSITION THAT YOU CANNOT PROVIDE BETTER SERVICE THAN YOUR COMPETITOR IF BOTH USE THE SAME CARGO HANDLING SERVICE. HOWEVER, WE ARE REASONABLY CONFIDENT THAT THE NEW CHANGI INTERNATIONAL AIRPORT SERVICES, PARTLY OWNED BY SIX INTERNATIONAL AIRLINES, WILL HAVE SOME EFFECT ON THE COMPETITIVE ENVIRONMENT. SOME INDUSTRY SOURCES HAVE COMMENTED TO US THAT THERE HAS BEEN AN IMPROVEMENT IN THE QUALIFY OF SATS SERVICE AS IT ATTEMPTS TO DESSUADE ITS CUSTOMERS FROM CHANGING TO CIAS WHEN THE LATTER COMMENCES OPERATIONS. IN GENERAL, THE GOS DOES NOT TOLERATE GOVERNMENT-OWNED CORPORATIONS WHICH OPERATE AT A LOSS OR ARE OTHERWISE INEFFICIENT.

3. WHILE WE WILL CONTINUE TO SUPPORT FTL, THEREFORE (AND WE DO
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NOT THINK THEY ARE DISSATISFIED WITH OUR ASSISTANCE SO FAR), WE WOULD BE RELUCTANT TO GO TO THE WALL FOR THEM ON THE SELF-HANDLING ISSUE GIVEN THE GOS' CLEARLY EXPRESSED INTENT DURING THE AIR TALKS. SIM HAS ASSURED US THERE WILL BE NO DISCRIMINATION AMONG CARRIERS AND THAT BOTH COMPANIES WILL BE RECEPTIVE TO INNOVATIONS PROPOSED BY THE AIRLINES THEY SERVE. GIVEN THE SINGAPORE MILLIEU, THESE ASSURANCES ARE QUITE

PLAUSIBLE.

4. A COPY OF THE FINAL VERSION OF THE ATA HAS BEEN PASSED TO PANAM AND WILL BE FORWARDED TO DEPARTMENT BY COMPANY MAIL. ALTHOUGH GOS HAS NOT FORMALLY AGREED TO THE ANNEX FOOTNOTING CHANGE, MINCOMM STAFF HAS INDICATED WORDING IS ACCEPTABLE. EMBASSY WOULD APPRECIATE INFO ON ADMIN ASPECTS OF SIGNING CEREMONY SUCH AS NUMBER OF ORIGINALS AND COPIES OF AGREEMENT AND NOTES NEEDED, WHERE TO SEND THEM, ETC.
HOLDRIDGE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CARGO HANDLING, AVIATION AGREEMENTS
Control Number: n/a
Copy: SINGLE
Draft Date: 06 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978SINGAP01031
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780100-0326
Format: TEL
From: SINGAPORE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197803102/aaaadinz.tel
Line Count: 72
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 0d26f8b7-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
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Review Exemptions: n/a
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Review Release Event: n/a
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Review Withdrawn Fields: n/a
SAS ID: 3105484
Secure: OPEN
Status: NATIVE
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TAGS: EAIR, SN, US
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Type: TE
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Review Markings:
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